



IUP-FPT University Vietnam

Study Abroad and Internship Program - May 21 to June 11, 2021



Ho Chi Minh City

May 21 to June 1, 2021

- Class 1: Alternative Dispute Resolution
 - *IUP Undergraduate Students Will Earn 3 Credit Hours as BLAW 440*
 - *IUP MBA Students Will Earn 3 Credit Hours as BLAW 633*
- Welcome Party
- Basic Vietnamese Language Class
- City Tour
- Business Leader Talk and Start-Up Company Visit
- Mekong Delta Tour
- Cu Chi Tunnel Visit
- Free Time to Explore the City



Da Nang

June 1 to June 11, 2021

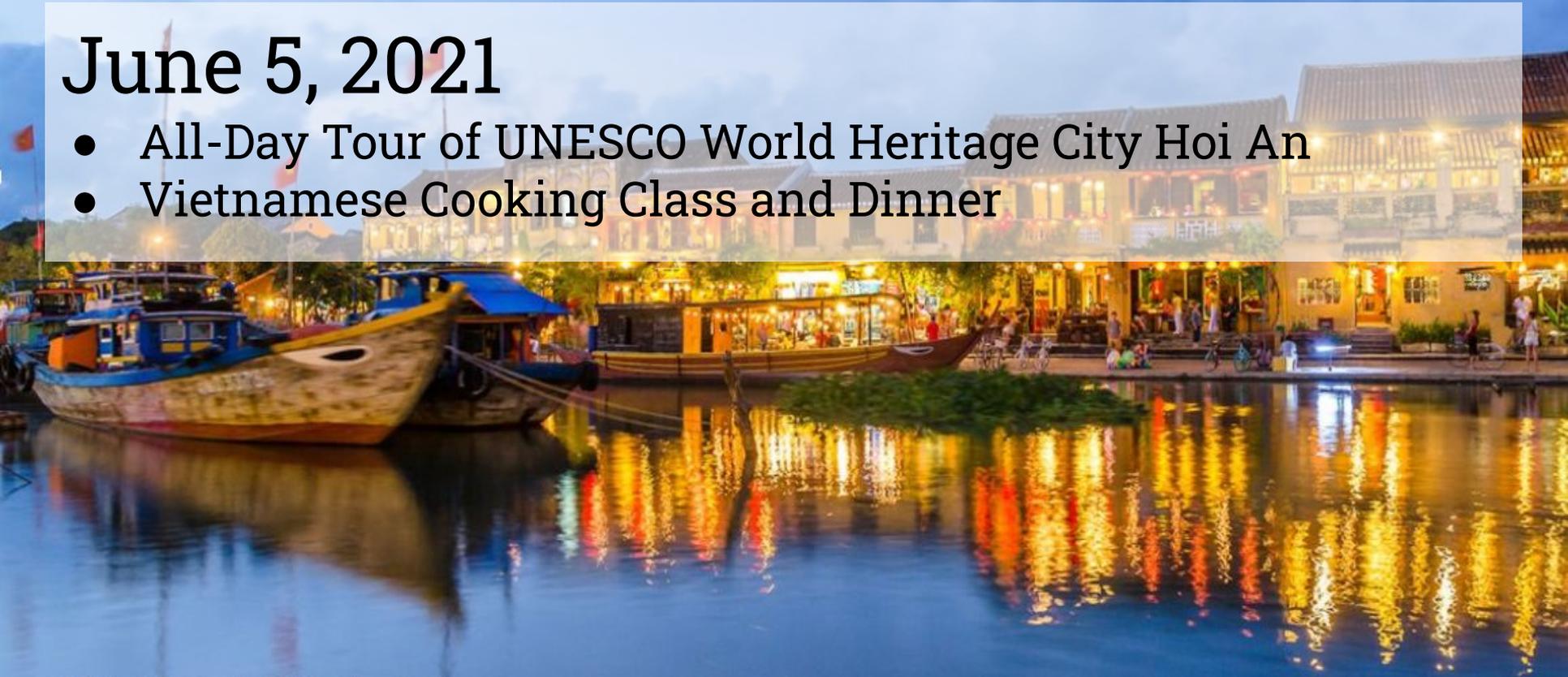
- Class 2: Business Culture in SE Asia
 - *IUP Undergraduate Students Will Earn 3 Credit Hours as MGMT 451/ 452*
 - *IUP MBA Students Will Earn 3 Credit Hours as MGMT 650*
- Internship at FPT Corporation
- Da Nang by Night Tour
- Ba Na Hills and Golden Bridge Tour
- Closing Ceremony and Farewell Party



Hoi An (Side Trip from Da Nang)

June 5, 2021

- All-Day Tour of UNESCO World Heritage City Hoi An
- Vietnamese Cooking Class and Dinner



FPT Corporation

- Founded 1988
- \$1.1 Billion USD Revenues
- 36,000 Employees
- Headquarters: Hanoi, Vietnam
- Overseas Branches: Japan, USA, France, Germany, Singapore, Australia
- Cores Business Sectors: Technology, Telecommunications, Distribution and Retail, Education
- Designed the Boeing 787 Dreamliner's Software



Internship

- Students Will Work for FPT Corporation or its Local Partners in Da Nang
- IUP Students Will Work Together with FPT University Students
- Internship Project Possibilities:
 - Conduct Market Research and Develop a Marketing Plan for a Local Company Expanding Into an International Market
 - Develop Marketing Materials for a Local Company

FPT University



- Founded 2006
- 12,000 Students
- Programs of Study: IT, Business, Design, Language
- #1 Rated Private University in Vietnam
- Campuses in Hanoi, Da Nang, Ho Chi Minh City, and Can Tho

ĐẠI HỌC FPT





This program is already pre-approved to satisfy IUP's International Business cross-cultural experience requirement, and all IUP students will earn six credit hours of pre-approved transfer credits - either undergraduate or graduate, as applicable.

Accommodation



Ho Chi Minh City, Shared Hotel



Da Nang, Shared Dormitory

Program Itinerary - Arrival/Orientation and Week 1

ARRIVAL AND ORIENTATION							
Day	Mon 5/17	Tues 5/18	Wed 5/19	Thurs 5/20	Fri 5/21	Sat 5/22	Sun 5/23
Morning					Depart USA for Vietnam	Airport Pickup and Welcome Lunch	Cu Chi Tunnel Visit
Afternoon						Orientation and Ho Chi Minh City Tour	
Evening							Free Time
WEEK 1							
Day	Mon 5/24	Tues 5/25	Wed 5/26	Thurs 5/27	Fri 5/28	Sat 5/29	Sun 5/30
Morning	Class 1 (9-12)					Mekong Delta Tour	Free Time
Afternoon	Basic Vietnamese Language Class	Class 1 (1-4)	Business Leader Talk and Start-Up Company Visit	Class 1 (1-4)	Class 1 (1-4)		
Evening	Free Time						

Program Itinerary - Weeks 2 and 3

WEEK 2							
Day	Mon 5/31	Tues 6/1	Wed 6/2	Thurs 6/3	Fri 6/4	Sat 6/5	Sun 6/6
Morning	Class 2 (9-12)					Hoi An Side Trip: City Tour, Vietnamese Cooking Class, Dinner	Ba Na Hills and Golden Bridge Tour
Afternoon	Class 2 (1-4)	Flight to Da Nang	Class 2 (1-4)	Class 2 (1-4)	Class 2 (1-4)		
Evening	Free Time	Da Nang by Night Tour	Free Time				
WEEK 3							
Day	Mon 6/7	Tues 6/8	Wed 6/9	Thurs 6/10	Fri 6/11	Sat 6/12	Sun 6/13
Morning	Internship at FPT Corporation				Closing Ceremony and Farewell Lunch		
Afternoon					Free Time		
Evening							

Program Fee and Other Costs

Program Fee: \$1,950

- Includes:
 - All tuition and fees for six preapproved transfer credits hours;
 - Accommodation;
 - All airport transfers;
 - Six group meals;
 - All activity and excursion fees;
 - Roundtrip airfare from Ho Chi Minh City to Da Nang; and
 - All IUP application and administrative fees.
 - *Note: FPT University agreed to keep the 2021 program fee the same as it was for the 2020 program cancelled due to COVID-19.*

Does Not Include:

- Roundtrip Airfare - US to Vietnam - Averages \$1,200
- Vietnam Visa Application Fee - \$25
- Non-Group Meals and Spending Money - \$750 to \$1,000 Recommended

Total Fees and Costs

\$1,950	Program Fee
\$1,200	International Airfare (Average)
\$25	Vietnam Visa Application Fee
<u>\$750 to \$1000</u>	Non-Group Meals and Spending Money

Total: \$3,925 to \$4,175 *Depending on Spending Money*

- By comparison, for the Spring 2021 semester, an undergraduate student taking 6 credit hours at IUP's Indiana campus would pay \$2,721 in tuition and fees, and a graduate student taking 6 credit hours at IUP's Indiana campus would pay \$4,260 in tuition and fees. *(Per the IUP Bursar, 9/15/20)*
- In other words, an undergraduate student would be paying only \$1,200 to \$1,500 more for this entire program than he or she would ordinarily pay for 6 credit hours alone.
- And an MBA student would not be paying any more for this entire program than he or she would ordinarily pay for 6 credit hours alone.

Financial Aid and Deposit Calendar

Financial Aid:

- IUP's Office of International Education encourages students to use their financial aid refunds from the Fall 2020 and Spring 2021 semesters to help pay for the program fee.
- Students may also be eligible for additional financial aid specifically for the summer program.
- Please direct any financial aid-related questions to Heather McGregor in the IUP Financial Aid office: mcmgregor@iup.edu.

Deposit Calendar:

- Optional Placeholder Deposit: \$300 to Reserve Your Place - No Required Date
- Friday, December 4, 2020, \$1,000 (Or \$700 if you've already made the optional \$300 deposit)
- Monday, February 8, 2021, \$950
 - Deposits payable via IUP Marketplace account. May use credit card, debit card, or bank transfer.

COVID-19 Questions

- Obviously, offering this program will require COVID-19 to no longer be a major issue as of the end of the Spring 2021 semester, either via a vaccine or because the disease has run its course.
- If the program is cancelled due to COVID-19, 100% of all student deposits will be returned to students.
- One encouraging note: Vietnam has been credited with managing COVID-19 extremely aggressively and effectively.
- As of September 15, 2020, they have had a total of only 1,063 cases and 35 deaths in a country of over 90,000,000 people.

Common Questions

Q. Is Vietnam safe?

A. Yes, very. There are very strict criminal penalties for violent crimes against foreigners traveling in Vietnam, so there is almost zero violent crime.

The worst crime I heard about being committed toward foreigners was pick-pocketing in crowded markets, and you can of course protect against that.

I honestly feel safer walking around Ho Chi Minh City - a city of 12 million people - than I feel walking around Pittsburgh or Atlanta, and I have walked all over Ho Chi Minh City with my son, Cousteau.



Cousteau Webb, 8 years old, Ho Chi Minh City, July 2019

Common Questions

Q. Do Vietnamese people hate Americans because of the Vietnam War?

A. Not at all. Vietnam is a very young country and the median age is only 25. The Vietnam War ended 44 years ago, so the majority of Vietnamese had no personal experience with that war. It would be like Americans hating German or Japanese people because of World War II.

I lived in Vietnam for 4 years and literally never had anyone say anything negative to me because I was an American or about that war. In fact, most Vietnamese people love Americans and American culture.



Common Questions

Q. Is the traffic in Vietnam crazy?

A. Yes.

But it usually moves very slowly.

Also, you will not be riding on motorbikes - you will be traveling by taxis, vans, buses, etc., which are much safer.



Common Questions

Q. Will all participating students be on the same flights?

A. Maybe. Last year we tried to arrange for a bulk rate so that all students could travel together on the same flight, but that rate ended up being around \$1,600 per student, which was \$400 to \$600 higher than the airfares students were able to buy on their own. So what we did was I identified three or four flights that worked well from a timing perspective, were on reputable airlines, etc., and I gave the information for those flights to our students. Nearly all of our students ended up on the same two or three flights.

Regardless of what flights students end up on, they will be met at the airport in Ho Chi Minh City and escorted from the airport to their hotel - probably by me personally but if not by me then certainly by one of my colleagues at FPT University. Before every student leaves the US, we will also email them very detailed information about what the arrival and immigration process at the airport will be, who specifically will be there to meet them, where exactly they will be met, etc. This process has always worked very well in the past and we do not anticipate any issues.



TETRA PHOTOGRAPHY
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If you are interested in participating in this program, please email me at:

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